

## **LAURENCE A. HIRSH, CRE, MAI, SGA**



**L**aurence A. Hirsh, CRE, MAI, SGA is the president of Golf Property Analysts and a member of the following organizations:

### **Memberships**

- Counselors of Real Estate (CRE)
- Appraisal Institute (MAI)
- Society of Golf Appraisers (SGA) – President, 1992 ‘93
- National Golf Foundation
- Golf Course Superintendents Association
- Natl. Golf Course Owners Association
- National Club Association
- Urban Land Institute
- Golf Digest “100 Greatest” Panel – 1993-2004
- Golfweek “America’s Best” Course Rating Panelist, 2004 – pres.
- USGA Green Section Committee – 1998 - 2001

### **EXPERIENCE**

Appraisal and Consulting Experience has involved most types of real estate, including commercial, industrial, single and multi-family residential and many special purpose properties. Major areas of concentration have been retail, office, distribution and lodging properties with a specialty in the valuation and analysis of golf course properties. Additional experience has been developed in the area of recreational properties, development consulting analysis and appraisal review. Geographic areas served include 45 US states, the Caribbean and Canada. **Completed over 2,500 golf property assignments.** Clients include financial institutions, law firms, accounting firms, clubs, individuals and corporations. Has been president of Hirsh Valuation Group or its predecessors since 1980 and employed in the real estate appraisal profession since 1978. Finalist for Central Pennsylvania “Entrepreneur of the Year” award for 1992 in Real Estate Category. Additional real estate investment and development experience is outlined below.

- **Developer of Wren Dale GC, first private golf club in Harrisburg, PA in 40+ years, designed by Hurdzan-Fry and built by Landscapes Unlimited**
- **Centre Square Office Building.** 15,000 SF office building, Lemoyne, Pennsylvania
- **Prospect Plaza Shopping Center.** 18,000 SF strip shopping center in York, Pennsylvania
- **Cherry Lane II.** Historic Rehab of 7,000 SF office/retail project in York, Pennsylvania
- **Blue Mountain Place.** 5.25 acres, development plan & land flip
- **Prospect Common Office Center.** 10,000 SF office near Columbia, Pennsylvania
- **Oakview Office Campus.** three-building 36,000 SF office in suburban Harrisburg, Pennsylvania
- **Northwood Office Center** 4,000± SF office condominium in suburban Harrisburg, Pennsylvania

**Certified in the following states:**

**PA, FL, GA, SC, NY, MD, MI, VA, OH, NJ, AZ (Also temp. in NC, TX)**

**Licensed Broker in PA, MD, VA, NY, DE, FL** – Responsible for sale of over \$125 million in golf property sales transactions, including:

**Blue Mountain GC, PA**  
**Fairfax National GC, VA**  
**Diamond Run GC, PA**  
**Heritage Creek GC, PA**  
**Stone Harbor GC, NJ**  
**Pebble Creek GC, SC**  
**Greystone GC, TN**  
**Augustine GC, VA**  
**Broad Run GC, PA**  
**Hollow Brook GC, NY**  
**Downingtown GC, PA**

**Links at Challedon, MD**  
**Bear Creek GC, MD**  
**River Downs GC, MD**  
**Hopewell Valley GC, NJ**  
**Springwood GC, PA**  
**Whitetail GC, PA**  
**Tattersall GC, PA**  
**Blue Heron Pines GC, NJ**  
**Madison Green GC, FL**  
**Running Deer GC, NJ**

## LAURENCE A. HIRSH, CRE, MAI, SGA QUALIFICATIONS, (continued)

### Continuing Education

Buying or Leasing a Golf Facility (PGA of America)  
Golf Course Design & Construction (PGA of America)  
for International Research  
Eminent Domain (ALI/ABA)  
"Leisure Time in the year 2005" - (CRE)  
Conservation Easement Cert. Program, offered by Appraisal Institute, September, 2009

Golf Course Real Estate Development (Crittenden)  
Golf Course Development & Financing - Institute  
Forum on Public Golf (Golf Course News)  
"Winning RE Tax Assessment Cases" (PBI)  
100+ hrs. from Society of Golf Appraisers (SGA)

Many additional courses and seminars attended, offered by Appraisal Institute, Society of Golf Appraisers, ULI, NCGOA and others

### Publications

**Club Director**, Summer 2013, "Property Tax Assessments for Private Clubs, Key Issues to Consider."  
**Real Estate Issues**, Vol 38, Number 2, 2013, "Golf Courses and Tax assessments: Just One Right Way?"  
**ASGCA "By Design"** - "How Golf Supports its Communities", Winter 2010-2011  
**NGCOA** – How to Buy and Sell a Golf Course (appraisal and market analysis chapters (2009)  
**American Bankruptcy Institute (ABI) Journal** – "Restructuring Golf Courses & Country Clubs"  
**Club Director (NCA)** - "Membership Success, It's all about Value" (March/April, 2009)  
**Journal of Property Tax Assessment & Administration** - "Private Club Memberships, Real Property or Personal Property", 2008  
**Club Managers Association of America** – Management Series – "The True Cost of Renovations" (2008)  
**My PhillyGolfer.com - 2010**, "Want to Grow the Game?"  
**The Board Room**, 10-99, "Long Range Planning"  
**Urban Land**, 8-99, "The Value of Signature Architects"  
**Golf Market Today**, 2-95, "Seven Ways to Add Value to Your Golf Course"  
**The Appraisal Journal**, 4-94, "Private Equity Country Club Communities - Issues & Answers"  
**Carolina Business**, 4-94, "What Are Golf Courses Worth?"  
**New England Real Estate Journal**, 3-25-94, "Golf Course Values Depend on I.G.P."  
**San Diego Business Journal**, 4-94, "Wall Street hits ace with golf investments"  
**Golf Course News**, March, 1994, "Tis the Season for Tax Tips"  
**Club Director**, November, 1993, "What Is Your Club Worth and Why Should You Know?"  
**Park/Grounds Management**, Nov., 1993, "Consider a Golf Course as a Revenue Producer"  
**Public Management**, June, 1993, "Par for the Course"  
**American City & County**, April, 1993, "Golf Courses Offer Cash Flow Alternatives"  
**Pennsylvania Township News**, January, 1993, "Well Planned Golf Course Can Be Excellent Revenue Opportunity for Townships"  
**The Appraisal Journal**, January, '91, Golf Courses: Valuation & Evaluation  
Editorial Review Board for **Golf Courses & Country Clubs: A Guide to Appraisal, Market Analysis, Development and Financing**  
Co-Author for Urban Land Institute Book – **Residential Golf Community Development**

### Lecturer/Teacher

**Golf Course Superintendents Assn. of America**, 2-95, 2-96,  
**Pennsylvania Golf Course Owners Association**, April 21, 1994, and 10-03 and 02-09  
**Crittenden Conferences** on Golf Development, multiple sites and dates  
**University of Florida**, Rho Epsilon, April 4, 1991.  
**Natl. Assn. State Tax Court Judges Conference**, Harvard Law School, 9-26-91  
**PGA of America**, several seminars, incl. 2-08, 2-09 and 2-10.  
**American Society of Golf**

**Course Architects (ASGCA)** – May, 2009, Seattle WA  
University of Wisconsin, Real Estate Club, February 6, 1992.  
**National Golf Course Owners Assn.**, Several dates and topics, incl. 2-08, 2-10 & 2-11  
**CMAA (Club Managers) World Conference** 2011, Phila Chapter, 2010  
**Golf Association of Philadelphia** - Presidents Meeting, March, 2011  
**Pennsylvania Assessors Association** - Golf Course Valuation, 5-97  
**New Jersey Association of**

**Assessors** - Golf Course Valuation Seminar, 3-10-97, 10-03  
**Urban Land Institute** – Residential Golf Communities, '98, '00, 3-03, 11-03, 4-04, 4-06  
**CLE** – Legal Education, Naples, FL, 4-04, 4-05, 3-06  
**NE Assessors, Assn.**, Fairfax, VA – 5-02  
**MD Assessors Assn.**, Baltimore, MD, 9-01  
**Golfweek Magazine**, Williamsburg, VA – 11-02 and 11-03  
**West Penn Golf Assn.** – Numerous times/Topics

Qualified as expert witness in Pennsylvania, New Jersey, Massachusetts, Florida, Virginia and New York.

### EDUCATION

Pennsylvania State University, B.A. 1978

# Representative Assignments

Abacoa Golf Club	FL	Bosque Canyon Ranch	TX
Abbey Golf Links	RI	Boston Golf Club	MA
Airport GC & Mentel Memorial GC	OH	Boston Mills Ski Resort	OH
Allegheny Country Club	PA	Boulder Creek Golf Club	OH
Alpharetta Country Club	GA	Boulder Pointe Golf Club & Banquet Center	MI
Alsatian Golf Club	TX	Brae Burn Country Club	NY
Amelia Island Resort	FL	Brandt Distributors Property	PA
Anthem Golf & Country Club	AZ	Brandywine Country Club	OH
Applecross Country Club	PA	Briarwood Golf Club	LA
Applewood Golf Course	CO	Brick Landing Golf & Country Club	NC
Army Navy Country Club	VA	Bristol Harbor Golf Course & Marina	NY
Arrowhead Golf Club	CO	Bristow Manor Golf Club	VA
Arrowhead Golf Club	PA	Brookfield Country Club	GA
Ashbrooke Golf Course	NJ	Brookside Country Club	PA
Attitash Resort	NH	Bucks County Country Club	PA
Augustine Golf Club	VA	Bulle Rock Golf Club	MD
Back Creek Golf Course	DE	Bulls Bay Golf Club	SC
Baiting Hollow Club	NY	Bulls Bridge Golf Club	CT
Baker Hill Golf Club	NH	Bullseye Country Club	XX
Balcones Country Club	TX	Bunker Hill Golf Course	NJ
Bald Head Island Club	NC	Burnt Pine Golf Club	FL
Ballen Isles Country Club	FL	Butter Valley Golf Port	PA
Ballentrae Country Club	FL	Camelback Ski Area & Camelback Water Park	PA
Bandon Dunes Golf Resort	OR	Camillus Country Club	NY
Bartram Trail Golf Club	GA	Camino Del Mar Country Club	FL
Battleground Country Club	NJ	Canyon Club	NY
Bayonne Golf Club	NJ	Cape Neddick Country Club	ME
Bayou Barriere Golf Club	LA	Carolina National Golf Club	NC
Bayside Resort Golf Club	DE	Carroll Valley Resort	PA
Beachview Golf Club & Bay Beach Golf Club	FL	Carter Plantation Golf Course	LA
Beacon Hill Golf Club	VA	Cascades of Texas	TX
Bear Brook Golf Club	NJ	Casperkill Country Club	NY
Beaver Brook Golf Course	NJ	Castlewoods Golf Club	MS
Bedford Springs Golf Course	PA	Caves Valley Golf Club	MD
Beechwoods Golf Course	PA	Cedar Crest Square	PA
Bella Vista Golf Club	PA	Century Country Club	NY
Bensalem Country Club	PA	Chandler Park Golf Course	MI
Bent Creek Country Club	PA	Charles T. Myers Golf Course	NC
Bent Tree Golf Club	OH	Charlotte Country Club	NC
Bergen Hills Country Club	NJ	Chartwell Country Club	MD
Berkleigh Country Club	PA	Cherokee Valley Golf Club	SC
Bethany Dunes Golf Course	DE	Cherry Creek Golf Club	PA
Bildarth on the Guadeloupe Golf Club	TX	Cherry Creek Golf Club	NY
Birdsfoot Golf Course	PA	Chesapeake Hills Golf Course	MD
Birkdale Country Club	VA	Chester Valley Golf Club	PA
Bishop's Bay Country Club	WI	Chisel Creek Golf Course	PA
Bison Run Golf Course	NY	Cimarrone Golf Club	FL
Bittersweet Golf Club	IL	Cleghorn Plantation Golf & Country Club	NC
Black Bear Golf Club	WI	Cliff Park Inn Lodge and Golf Course	PA
Black Hawk Golf Course	IL	Club At Pelican Bay	FL
Black Oak Golf Club, LLC	NJ	Cobblestone Creek Country Club	NY
Blackhawk Golf Club	TX	Colbert Hills Golf Club	KS
Blackhawk Golf Course	PA	Coldwater Springs Golf Course	AZ
Blackledge Country Club	CT	Colleton River Plantation Club	SC
Blackthorne Country Club & Blackthorne Estates, Inc.	PA	Collins Hill Golf Club	GA
Blackwolf Run Golf Club	WI	Collins Park Golf Course	OH
Bloomingdale Golfer's Club	FL	Colonial Country Club	TN
Blue Bell Country Club	PA	Colts Neck Golf Club	NJ
Blue Heron Pines Golf Club	NJ	Columbia Country Club	MO
Blue Mountain Golf Club	PA	Cool Creek Golf Club	PA
Blue Mt. View Golf Course	PA	Cool Springs Golf Course	WV
Blue Ridge Shadows Golf Club	VA	Copper Mill Golf Club	LA
Blue Rock Country Club	CA	Cotton Ranch Golf Club	CO
Bolder Hill Golf & Country Club	RI	Country Club of Castle Pines	CO
Bon Air Golf Course	PA	Country Club of Hershey & South Course	PA
Bonaventure Golf Club	FL	Country Club of Maryland	MD
Bonita Bay East and Bonita Bay West	FL	Country Club of Meadowlakes	TX
		Country Club of Meadville	PA
		Country Club of York	PA

# Representative Assignments

Crescent Golf Course	NC	Fyre Lake West Golf Club	IL
Crescent Pointe Golf Club	SC	Galen Hall Golf Club	PA
Cross Creek Golf Club	MD	Galloping Hills Golf Course	NJ
Cross Pines Ranch	TX	Gardiner's Bay Country Club	NY
Crossgates Golf Course	PA	Garrisons Lake Golf Course	DE
Crotched Mountain Ski Resort	NH	Gaylord Springs Golf Links	TN
Crystal Lake Golf Course	MN	Geneva Farms Golf Course	MD
Cumberland Cove Golf Course	XX	Geneva National Golf Club	WI
Cypress Creek Country Club	FL	Germantown Country Club	TN
Cypress Point Country Club		Gettysvue Country Club	TN
Honey Bee Golf Club	VA	Glen Arven Country Club	GA
Dallas National Golf Club	TX	Glendale Golf Course	IL
Dataw Island Club	SC	Glenlakes Golf Club	AL
Daufuskie Island Club & Resort	SC	Glenwoodie Golf Course	IL
David L. Baker Memorial Golf Course	CA	Golden Eagle Country Club	FL
Deer Creek at Meadow Ranch	CO	Golden Oaks Country Club	PA
Deer Creek Golf Club	KS	Golden Pheasant Country Club	NJ
Deer Point Golf Course	PA	Golf at The Bridge	NY
Deer Run Golf Club	PA	Golf Club at Cape Cod	MA
Deer Valley Golf Course	PA	Golf Club at Felicita	PA
Deerfield Country Club	DE	Golf Club of New England	NH
Delray Country Club	FL	Golf Club of Oklahoma	OK
Detwiler Golf Course	OH	Golf Club of West Virginia	WV
Diamond Hill Golf & Country Club	FL	Golf Club, Front Royal	XX
Diamond Run Golf Club	PA	Goodwin Golf Course	CT
Dominion Valley Country Club		Grand Blanc Country Club	MI
Regency at Dominion	VA	Grande Oaks Golf Club	FL
Downingtown Country Club	PA	Great Bear Golf Club	PA
DuBois Country Club	PA	Great Gorge Country Club	NJ
Due Process Golf Club	NJ	Great Bay Country Club	NJ
Dunes West Golf Club	SC	Green Hills Golf Course	PA
Dutchess Golf & Country Club	NY	Greencastle Greens Golf Club	PA
Eagle Brook Country Club	IL	Greystone Golf Club	TN
Eagle Lake Golf Club	NJ	Grossinger's Resort & Golf Course	NY
Eagle Oaks Golf & Country Club	NJ	Gunpowder Golf Course	MD
Eagle Pines/Shore Oaks Golf Club	NJ	Hampton Hills Golf & Country Club	NY
Eagle's Landing Country Club	GA	Hampton Island	GA
Eagle's Pointe Golf Club	SC	Hampton Village Golf Club	GA
East Orange Golf Course	NJ	Harborage Yacht Club	FL
Eastwood Golf Club	FL	Harrisburg North Golf Resort	PA
Echo Valley Country Club & Development	IA	Hartefeld National Golf Club	PA
Elmridge GC, Pequot GC, Norwich Golf Club	CT	Hawk Lake GC & Honey Run GC	PA
Emerson Golf Club & Valley Brook Golf Club	NJ	Haworth Country Club	NJ
Equinox Golf Club	XX	Hawthorns Golf and Country Club	IN
Evergreen Golf Club	PA	Heartland Golf Club	CA
Fairfax National Golf Club	VA	Heatherwoode Golf Club	OH
Fairway Golf Center	NJ	Hedingham Golf Club	NC
Falcon Ridge Golf Club	TN	Heidleberg Country Club	PA
Feather Sound Country Club	FL	Hercules Country Club	DE
Felicita Resort and Lands	PA	Heritage Country Club	PA
Fenway Golf Club	NY	Heritage Creek Golf Club	PA
Ferncroft Country Club	MA	Heritage Golf Course	NJ
Fiddlers Creek Golf Club	FL	Hermitage Golf Course	TN
Fiddler's Elbow Country Club	NJ	Hershey Golf Club	PA
Fieldstone Golf Club	DE	Hidden Creek Country Club	VA
Fine Distributing Center	FL	Hidden Creek Golf Club	FL
Flatbush Golf Course	PA	Hidden Valley Ski Area	MO
Fleming Island Plantation Golf Course	FL	Hidden Valley Four Seasons Resort	PA
Forest Park Golf Course	MO	High Point Golf Course	NJ
Forrest Crossing Golf Course	TN	Highland Park	IL
Forsgate Country Club	NJ	Highlands Golf & Supper Club	KS
Four Seasons Golf Course	PA	Highlands Golfers' Club	VA
Four Streams Golf Club	MD	Hiland Golf Course	NY
Fowler's Mill Golf Course	OH	Hilltop Golf Course	MI
Fox Fire Golf Club (proposed)	PA	Holiday Hills GC	MO
Fox Ridge Golf Club	IA	Holliday Hills	PA
Freezeland Resort - Proposed	VA	Hollow Creek Golf Club	MD
French Creek Golf Club	PA	Hollow Creek Golf Course	MD
Fresh Meadow Golf Club	IL	Honey Run Golf Club	PA
Frog Hollow Golf Club	DE	Host Farm Resort Golf Course	PA

# Representative Assignments

Hudson National Golf Club	NY	Mansion Ridge, The Golf Club at	NY
Hunt Valley Golf Club	MD	Maryland National Golf Club	MD
Hunters Run Country Club	FL	Mason Dixon Country Club	PA
Huntsville Golf Club	PA	Mason-Dixon Golf Course	PA
Ibis Golf & Country Club	FL	Matheson Greens	MI
Imperial Golf Club	FL	McGregor Links Country Club	NY
Indian Lakes Country Club	IL	Meadowbrook Country Club	OK
Indigo Lakes Golf Club	FL	Meadowink Golf Course	PA
Inniscrone Golf Club	PA	Meadowlakes Country Club	TX
Inverrary Country Club	FL	Meadowlands Country Club	PA
Iron Valley Golf Club	PA	Meadowlands Golf Club	NC
Ironwood Golf Club	NY	Meadowlark Golf Course	CA
Island's End Country Club	NY	Metedeconk National Golf Club	NJ
Isleworth Golf & Country Club	FL	Micke Grove Golf Links	CA
Ivy Hills Country Club	OH	Mid South Golf Club	NC
Jackson Valley National Golf Club	NJ	Mid-Atlantic Golf Course at Broad Run	VA
Jones Creek Golf Club	GA	Middle Island Country Club	NY
Keney Golf Course	CT	Middleburg Country Club	VA
Keswick Club	VA	Mid-South Golf Club	NC
Kingsbarns Golf Links	UK	Mill Creek Golf Club	IL
Kirkwood National Golf Club	MS	Mill Creek Golf Club	NY
Kiskiack Golf Club	VA	Mission Hills Country Club	IL
Kissimmee Oaks Golf Club	FL	Mission Inn Golf & Tennis Resort	FL
Kittanning Country Club	PA	Mississippi National Golf Club	MS
Kohala Preserve	HI	Mizner Country Club	FL
Kona Country Club	HI	Moccasin Run Golf Course	PA
Lago Vista Club & Resort	TX	Montclair Golf, Tennis & Swim Club	VA
Lake Arbor Golf Club	MD	Morelands Golf Links	VA
Lake Breeze Golf Course	WI	Mount Snow Grand Summit Hotel	VT
Lake Hills Golf Club	IN	Mountain Branch Golf Club	MD
Lake Jovita Golf Club	FL	Mountain Creek Ski Area	NJ
Lake of Isles Golf Course	CT	Mountain Ranch Golf Club	AR
Lake Powell Residential Golf Community	FL	Mountain Valley Golf Course	PA
Lake Toxaway Golf Club	NC	Mt. Snow Resort	VT
Lake View Country Club	PA	Musket Ridge Golf Club	MD
Lakes of Arlington	TX	Mystic Creek Golf Club	MI
Lakeview Country Club & Development	PA	Nashboro Golf Club	TN
Lakewood Ranch Golf & Country Club	FL	Natural Bridge Golf Club	VA
Lanier Golf Club	GA	Naval Surface Weapons Center Golf Course	MD
Las Vegas Golf Club	NV	New Holland Woodlands	PA
Latrobe Country Club	PA	New Jersey National Golf Club	NJ
Lebanon Valley Golf Course	PA	North Hills Country Club	PA
Legend of the Lakes	MI	North River Club of Beaufort, NC	NC
Legends Golf Club		Northampton Valley Country Club	PA
Heritage Golf Club		Northshore Country Club	TX
Oyster Bay Golf Club	SC & NC	Oak Grove Golf Club site	IL
Lehigh Country Club	PA	Oak Harbor Golf Club	LA
Lemon Bay Golf Club	FL	Oak Terrace Country Club	XX
Liberty Forge Golf Course	PA	Oakhurst Country Club	OH
Lighthouse Sound Golf Course	MD	Oakhurst Links	WV
Limerick Golf Club	PA	Ocean Ridge Plantation	NC
Lincoln Oaks Golf Course	IL	Oceanview Golf Course	VA
Links at Gettysburg	PA	Odessa National Golf Club	DE
Little Creek Par 3 Golf Course	PA	Old Corkscrew Golf Club	FL
Little Elk Horn Creek - G.C.	KY	Old Natchez Country Club	TN
Little Mill Country Club	NJ	Old Silo Golf Course	KY
Loch Raven Golf Club	MD	Old South Country Club	MD
Locust Hill Golf Club	WV	Olde Homestead Gold Club	PA
Long Island National Golf Club	NY	Olde Stonewall Golf Club	PA
Lost Lake Golf Club	FL	Olympia Hills Golf Course	TX
Lulu Country Club	PA	Ottawa Park Golf Course	OH
MacArthur Golf Club	FL	Over Lake Golf Course & Land Dev.	PA
Macoby Run Golf Course	PA	P.B. Dye Club at Urbana	PA
Mad River Mountain Ski Area	OH	Paa Ko Ridge Golf Club	NM
Mainland Golf Course	PA	Painted Desert Golf Club	NV
Majestic Oaks Golf Course	MN	Palm Desert Country Club	CA
Majestic Ridge Golf Courses	PA	Palm-Aire Country Club	FL
Manchester Country Club	VT	Palmer Park Golf Course	MI
Manhattan Woods Golf Club	NY	Paoli Peaks Ski Area	IN
Manor Resort/Poplar Hills Golf Course	VA		

# Representative Assignments

Par Line Golf Course	PA	Royal Ottawa Golf Club	CA
Park Hill Golf Course	CO	Royal Poinciana Golf Club	FL
Pascack Brook Golf Course	NJ	Royce Brook Golf Club	NJ
Paxtuxent Greens GC	XX	Ruffled Feathers Golf Club	IL
Pebble Creek Club	SC	Running Deer Golf Club	NJ
Peconic Bay Golf, LLC (Long Island National GC)	NY	Saddlebred Golf Club	WV
Pelican's Nest Golf Club	FL	Sand Creek Country Club	IN
Penn Forest Inn & Country Club	PA	Sandy Ridge Golf Course	NJ
Pete Dye Golf Club	WV	Sapphire Mountain Golf Club	NC
PGA Golf Club	FL	Saratoga National Golf Club	NY
PGA Village San Antonio	TX	Savannah Quarters Country Club	GA
Pikewood National Golf Club	WV	Scenic Hills Country Club	FL
Philadelphia Country Club	PA	Schuylkill Country Club	PA
Philmont Country Club	PA	Scotland Run Golf Club	NJ
Pilgrim's Oak Golf Course	PA	Sea Trail Plantation Golf Club	NC
Pine Barrens Golf Club	NJ	Serenoa Golf Club	FL
Pine Creek Golf Course	TN	Shackamaxon Golf & Country Club	NJ
Pine Needles, Inc.	NC	Shadow Isle Golf Club	NJ
Pinery Country Club	CO	Shadow Wood Country Club	FL
Plantation Golf Club	NC	Shalimar Pointe Golf & Country Club	FL
Pleasant Valley Golfers Club	VA	Shandin Hills Golf Course	CA
Pleasant View Retirement Community	PA	Sharks Tooth Golf Club	FL
Pocono Manor Golf Club	PA	Shawnee Inn & Golf Resort	PA
Polo Trace Golf Club & Cypress Creek Golf Club	FL	Shelter Harbor Golf Club	RI
Port LaBelle Inn & Oxbow Golf Course	FL	Shenandoah Valley Golf Course	VA
Port Royal Golf Resort	SC	Sherbrooke Golf & Country Club	FL
Potomac Ridge Golf Club	MD	Shipyards Golf Resort	SC
Poxabogue Golf Course	NY	Silver Springs Golf Club	PA
Presidential Golf Course & Hill Crest Country Club	FL	Silverhorn Golf Club	OK
Prince William County Golf Course	VA	Skippack Golf Course	PA
Quail Creek C.C.	FL	Skyview Golf Club	NJ
Quicksilver Golf Club	PA	Sleepy Hollow Country Club	NY
Rackham Golf Course	MI	Smoky Mountain Golf Club	NC
Radnor Valley Country Club	PA	Snow Creek Ski Area	MO
Rancocas Golf Club	NJ	Somerset Golf Club	VA
Raspberry Plains Golf Course	VA	South Hills Golf Club	PA
Reading Country Club	PA	South Riding Golfers Club	VA
Red Eagle Golf Club	NM	Spring Brook Country Club	NJ
Regent's Glen Country Club	PA	Spring Creek Golf Club	PA
Renaissance Park Golf Course	NC	Spring Lake Golf Club	NY
Reston National Golf Club	VA	Spring Meadow Farm Golf Club	IN
Reunion Resort and Club	FL	Springwood Golf Club	PA
Revolution Park Golf Course	NC	St. Annes Golf Club	DE
Reynolds Park Golf Course	NC	St. Ives Golf Club	MI
Richland Country Club	TN	St. James Bay	FL
Rich Valley Golf Club	PA	St. Peters Golf Course	MO
Ridgeview Country Club	PA	State College Elks Club	PA
Ridgeway Country Club	TN	Sterling Country Club	MA
Ritz Carlton Golf Club	FL	Stonebridge Country Club	LA
Ritz Carlton Golf Club & Spa	VA	Stonebridge Golf Club	TN
River Crest Country Club	PA	Stonebridge Golf Club of New Orleans	LA
River Downs Golfer's Club	MD	Stonehedge Country Club	PA
River Forest Country Club	PA	Stonehenge Golf Club	TN
River Islands Golf Club	TN	Stonewall Golf Club	VA
River Oaks Golf Club	NY	Stonewall Golf Club (Links Course)	PA
River Oaks Golf Plantation	SC	Sugarloaf Golf Club	PA
River Vale Country Club	NJ	Summit Country Club	KY
River Winds Country Club	NJ	Suncrest Golf Course	PA
Riverfront Golf Club	VA	Sunnybreeze Palms Golf Course	FL
River's Bend Golf Club	VA	Swan Point Yacht & Country Club	MD
Riverwinds Golf Course	NJ	Swansea Country Club	MA
Riverwood Golf Club	NC	Taberna Country Club	NC
Robert Trent Jones Golf Club	VA	Talamore Golf Club at Oak Terrace	PA
Rouge Park Golf Course	MI	Tall Oaks at Reston, LLC	VA
Royal American Golf Links	OH	Tallgrass Country Club	KS
Royal Oak Country Club	OH	Tallwood County Club	CT
Royal Oaks Golf Course	PA	Tamarack Golf Club	IL
		Tamarack Golf Club	ID
		Tanglewood Country Club	OH

# Representative Assignments

Tanglewood Golf Course	PA	TPC Piper Glen	NC
Tattersall Golf Club	PA	TPC Prestancia	FL
Temple Hills Country Club	TN	Treasure Lake Golf Club	XX
Tennessee National Golf Club	TN	Treyburn Country Club	NC
Tesoro Golf Club	FL	Trillium Links	NC
The 1809 Club	GA	Trout Brook Golf & Country Club	NJ
The Apawamis Club	NY	Trump National Golf Club Bedminster	PA
The Bala Golf Club	PA	Tudor Hall Village Golf Course	MD
The Bay Club at Mattapoissett	MA	Turnberry Isle Yacht Club	FL
The Beach Club	MD	Turtle Creek Golf Course	NJ
The Bear's Club	FL	Twin Pines Golf Course	IA
The Bedford Springs Golf Club	PA	Twining Valley Golf Club	PA
The Belfrey Golf Course	NY	Twisted Dune Golf Club	NJ
The Blue Shark Golf Club at South Ocean	Bahamas	Uniontown Country Club	PA
The Bog Golf Club	WI	University of Connecticut Golf Club	CT
The Bridges Community	PA	Valley Brook Golf Club & Emerson Golf Club	NJ
The Club at Cordillera	CO	Vellano Country Club	CA
The Club at Nevillewood	PA	Victoria National Golf Club	IN
The Club at North Creek	MS	Village Green Golf Club	PA
The Cotton Ranch Club	CO	Virginia National Golf Club	VA
The Course at Westland	FL	Virginia Oaks Golf Club	VA
The Deerwood Country Club	FL	Vista Royale Golf Club	FL
The Dominion Club at Wyndham	VA	Waccabuc Country Club	NY
The Dunes at Palm Beach (Emerald Dunes) Golf Club	FL	Walden Country Club	MD
The Easton Club	MD	Watertown Country Club	WI
The Golf Professionals Club	SC	Westchester Country Club	NY
The Governors Club	TN	Westfields Golf Club	VA
The Great Outdoors Golf Club	FL	Weston Hills Country Club	FL
The Inverness Country Club	AL	Westover Golf & Country Club	PA
The Lawrenceville School Golf Course	NJ	Westwinds Golf & Country Club	MD
The Legends Golf Club	SC	Whispering Woods Golf Club	PA
The Links at Gettysburg	PA	Whistling Straits Golf Club	WI
The Links Golf Course	IN	White Hawk Golf Club	OK
The P.B. Dye Club at Urbana	PA	Whitetail Golf Course	PA
The Pines Golf Course at Paa-Ko	NM	Whitetail Ski Area	PA
The Plantation at Leesburg	FL	Wildcat Mountain Ski	NH
The Ranch Golf Club	MA	Williamsburg National Golf Course	VA
The Ridge at Back Brook	NJ	Willow Creek Golf Club	SC
The Stonyridge	OH	Willow Creek Golf Course	IA
The University Club	LA	Willow Ridge Country Club	NY
The Virginian Club	XX	Windermere Country Club	FL
The Woodlands	MI	Windtree Golf Club	TN
The Woodmere Club	NY	Windyke Country Club	TN
Thistle Golf Club	NC	Winged Foot Golf Club	NY
Thorncreek Golf Course	CO	Wintergreen Resort & Country Club	VA
Three Little Bakers Golf Club	DE	Wolf Hills Golf Course	KY
Tiger Point Golf Club	FL	Woodcrest Country Club	NJ
TPC of Heron Bay	FL	Woodmont Country Club	FL
TPC of Tampa Bay	FL	Woodmoor Pines Golf & Country Club	CO
TPC of Eagle Trace	FL	Worthington Manor Golf Club	MD
TPC at Wakefield Plantation	NC	Wren Dale Golf Club	PA
TPC of Michigan	MI	Wyncote Golf Club	PA
TPC of Virginia Beach	VA	Wyndemere Country Club	FL