

Selling Your Golf Course? Here's what you'll need.



Due Diligence List

If you're planning a golf course sale, it's critical to prepare — in order to get the best price possible. Here are some of the things you'll need to compile.

- 3 years' detailed financial statements
 - Income/Expense
 - Balance Sheet
- Equipment Schedule
- Maintenance Logs
- Leases
- Permits & Licenses
 - Water
 - Food & Beverage
 - Liquor
 - Pesticide
- Recent Survey/Deed/Legal Description
- RE Tax Bills
- Plans and Drawings
- Contracts
- Phase I Environmental
- Membership Records & Documents
- List of Outing/Function Deposits
- Payroll/Personnel Records
- Recent and Planned Capital Expenditures
- Appraisals
- Marketing Materials
- Golf Course Maintenance Plan

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Courses we've helped Sell

- Blue Mountain GC (PA)
- Blue Heron Pines GC..... (NJ)
- Broad Run GC..... (PA)
- Links @ Challedon..... (MD)
- Fairfax National GC (VA)
- Bear Creek GC (MD)
- Diamond Run GC (PA)
- River Downs GC..... (MD)
- Stone Harbor GC (NJ)
- Springwood GC..... (PA)
- Olde Stonewall GC..... (PA)
- Pebble Creek GC..... (SC)
- Whitetail GC..... (PA)
- Greystone GC (TN)
- Tattersall GC..... (PA)
- Augustine GC..... (VA)
- Madison Green GC (FL)
- Hollow Brook GC (NY)
- Running Deer GC (NJ)

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